CLOUDFRONTS™
Dynamics 365 & Power Platform
MICROSOFT GOLD PARTNER

Customer Success Story – Kloudify Services Automation with D365 Apps

CloudFronts helped Sydney, Australia-based Microsoft Partner Kloudify Technologies to implement Microsoft Dynamics 365 Sales and adopt Services Automation for their business operations.

About Kloudify

Kloudify Technologies is a Microsoft Gold Partner & the leading provider of Microsoft productivity solutions and cyber security services in Australia, helping small & medium enterprises modernise their technology by implementing Microsoft solutions, increasing their efficiency and competitiveness. Learn more about Kloudify Technologies at https://kloudify.com/

Business Challenges

Kloudify is looking to implement Microsoft Dynamics 365 Sales and adopt Services Automation to streamline its business operations. This project is Phase 1 of the Services Automation journey with Dynamics 365 and CloudFronts to help Quick Start Kloudify's D365 Sales environment.

Solution

CloudFronts helped Kloudify to implement Microsoft Dynamics 365 and adopt Services Automation with the goal of streamlining their business operations.

CloudFronts configured Email Tracking in Dynamics 365 and integrated SharePoint with Dynamics 365 enabling Kloudify to create a single source of truth and streamline their document management process.

In addition, CloudFronts integrated PandaDoc with Dynamics 365 and enabled automated email notifications for critical opportunities and what action to take for the Kloudify Sales Team.

Key Technologies

1. Dynamics 365 Sales
2. Dynamics 365 App for Outlook
3. SharePoint Online
4. PandaDoc for Microsoft Dynamics CRM

Post Go-live

Post-Go-live, Kloudify Technologies was able to report the following benefits:

- Phase 1 of the project enabled Kloudify to kick start its digital transformation with Microsoft Dynamics 365.
- Phase 2 of the project will focus on Dynamics 365 Services Automation.

Email us your requirements at ashah@cloudfronts.com or fill out the contact us form.